

PRODUCT SPECIALIST

Location : 4535 boul. Hamel #240, Québec

POSITION SUMMARY:

Under the supervision of the Product Manager, the Product Specialist participates in defining and supporting products and solutions in order to guarantee the technical and commercial success. He or she is at the core of an optimal management for sharing information and knowledge between the engineering, the production, the marketing and the market (the sales force and customers).

MORE SPECIFICALLY:

Sales Team Support

- Support the sales activities (technical sales representative, identification of needs, training, support application engineers)
- Assist in the elaboration process of technical and commercial proposals

Product Management

- Collect the information allowing products and solutions to meet the market needs (new products and existing products)
- Participate in the writing of standard products book of specifications according to the market opportunities
- Actively participate within the new product development team
- Participate in the technical and commercial success of customized solutions

Marketing Activities

- Participate in creating product and sales tools documentation (pre-sale, after-sales and release)
- Give trainings on solutions and products to the representatives and distributors
- Participate in trade shows

WE ARE LOOKING FOR A CANDIDATE WITH THE FOLLOWING PROFILE

REQUIREMENTS:

- Bachelor or DEC in an engineering field
- 2 years experience in a similar role
- LISTENER, he or she knows how to collect the information he needs
- ORGANISED, il est en mesure de gérer plusieurs projets de front
- VERSATILE, the candidate is at ease at the relational level and with the technical aspect related with the advanced technologies
- Having a very good JUDGMENT in order to measure the impact on his or her decisions with sensitivity
- Must be available to travel
- Fluent English/French (MANDATORY)

CONTACT

Please set your letter of intention with your resume to the attention of **Ms. Marie-Pier Fortier** by email to rh@leddartech.com.

Only selected candidates will be contacted.